

NORTHEAST HVAC SOLUTIONS, INC.

MANUFACTURERS' REPRESENTATIVE OF HEATING, VENTILATING & AIR CONDITIONING

CORP@NEHVACSOLUTIONS.COM • WWW.NEHVACSOLUTIONS.COM

HVAC Sales Engineer:

Are you knowledgeable about HVAC, with an ability to build relationships, and achieve set goals and objectives? Currently Northeast HVAC Solutions, Inc. is in search of an HVAC Sales Engineer to join our tight-knit sales team. It's a great position for someone that likes to be involved in all aspects of the sales cycle. This person would be responsible for all and/or a component of design, take-off, pricing, proposal and submittal creation as well as his/her assigned territory and customer base. Compensation is negotiable based on experience and proven results. If interested please submit resume and references to corp@nehvacolutions.com. All information submitted will remain strictly confidential. Please be sure to include the best contact information for management to contact you. Otherwise, please no phone calls in regards to this or any other positions posted.

Required Skills & Experience:

- BA degree preferably in mechanical engineering or HVAC design.
- P.E. is desired.
- Possess solid understanding of cooling towers, pumps, fans, and air distribution equipment.
- Proven ability to use manufacturer's selection programs, equipment sizing programs, and CAD.
- Proficient in all Microsoft Office Suite programs.
- Knowledge or previous use of ACT! program is a plus.
- Established sales aptitude.
- Works productively and harmoniously in a team environment.
- Ability to follow direction.
- Self-starter with entrepreneurial spirit, strong organizational skills, and consistent accuracy.
- Must have excellent work ethic.



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